

NAR's GREEN DESIGNATION



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NAR's Green Designation Core Course provides real estate professionals with knowledge and awareness of green building principles applied in residences, commercial properties, developments, and communities so that they can help consumers in purchasing, retrofitting, and operating green properties. The course encourages the real estate professional to be an advocate for green principles in the design and use of homes and commercial buildings and a positive force for creating sustainable communities.

NAR'S GREEN DESIGNATION COMMERCIAL ELECTIVE

NAR's Green Designation Commercial Elective Course will provide students with a comprehensive understanding of commercial green building principles, products and practices. Students can look forward to education on the following topics:

- Motivation and trends in sustainable commercial property
- A broker's role in market details, green leasing, team building and client counseling
- Certifications and ratings
- Advanced green practices and systems in commercial real estate
- Information on improving and sustaining existing buildings
- Valuation and financing of sustainable commercial property



TO EARN YOUR NAR GREEN DESIGNATION, YOU MUST:

- Successfully complete the two-day NAR Green Designation Core Course and pass the exam with a score of 80% or higher. *You have three years in which to complete the other designation requirements.*
- Take one NAR Green Designation elective course. Elective courses are Green Residential Real Estate, Green Commercial Real Estate, and Green Property Management.
- Maintain your annual membership.

This designation core course also fulfills the ABR® Designation elective requirement.

Students who complete the Core Course receive a one-year membership in NAR's Green Resource Council.

The NAR's Green Designation Core Course meet the minimum requirements set forth by the Real Estate Commission and is approved for 6.0 hours of elective credit for Salespeople and Brokers. The NAR's Green Designation Residential Elective meets the minimum requirements set forth by the Real Estate Commission and is approved for 3.0 hours of elective credit.

- Access new markets.
- Build your customer base.
- Be a positive force for change in your community.

HARNESS THE ENERGY!

DATE:

Core Course

Monday & Tuesday
October 4 & 5

Commercial Elective

Thursday
October 21

TIME: 9:00am - 5:00pm

LOCATION:

N. Fairfield County Assoc. of REALTORS®
15 Stony Hill Road
Bethel, CT 06801

COST:

2 Day Core Course:

\$295 (14 days prior to course)
\$320 (within 14 days of course)
\$345 walk-in (if space available)

1 Day Elective:

\$119 (14 days prior to course)
\$144 (within 14 days of course)
\$169 (walk-in (if space available)

INSTRUCTOR: Linda St. Peter



REGISTER SECURELY ON LINE AT WWW.CTREALTOR.COM/EDUCATION