

The Connecticut Association of REALTORS<sup>®</sup>, Inc.



This 60-hour course is required for those who want to obtain a Salesperson or Brokers license and is approved by the State of Connecticut. A wide range of topics are covered including real estate law, brokerage, Connecticut real estate license laws and regulations, equal opportunity in housing, real estate valuation, financing, specialized fields of real estate practice, development, land use regulations, taxation, market analysis, the real estate business, and much more. CAR's P&P program is designed with the Broker-candidate who only needs 30 hours in mind – choose from two sections within our full program. A basic calculator will be required.

- WHEN:** Tuesdays/Thursdays – April 10, 12, 17, 19, 24, 26, May 1, 3, 8 & 10  
**30-hour Broker Candidates – Choose either 5 Tuesdays or 5 Thursdays**
- WHERE:** CT Association of REALTORS<sup>®</sup> Inc., 111 Founders Plaza, Suite 1101, East Hartford, CT
- TIME:** Registration 8:30/Class - 9:00am to 4:00pm
- INSTRUCTORS:** Jan Gyurko and Cathy Poehler
- COST:** 60-hour course = \$495 • 30-hour course = \$295

**Required Textbooks Included**

**REGISTER NOW FOR EARLY BIRD PRICING**  
Space is limited – early registration is strongly encouraged

**IMPORTANT:** Broker applicants who completed a 30-hour Principles & Practices course after October 1, 1994 are required to complete an additional 30-hour Principles & Practices and pass the final exam. Broker applicants who completed Principles & Practices prior to October 1, 1994 must take a full 60-hour course. Visit CAR's website: [www.ctrealtor.com](http://www.ctrealtor.com) or the State of CT's website: [www.ct.gov/dcp/](http://www.ct.gov/dcp/) for more information.

This course meets the minimum requirements as set forth by the real estate commission.

(See reverse for registration form)

# REAL ESTATE PRINCIPLES & PRACTICES

## REGISTRATION FORM ❖ 2012

You can also register securely online at [www.ctrealtor.com/education](http://www.ctrealtor.com/education)

- I have read and understand CAR'S Education Policies & Procedures regarding cancellation, attendance and course completion.

(Available at [www.ctrealtor.com](http://www.ctrealtor.com) under EDUCATION)

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Company Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

(required for confirmation)

### PAYMENT

#### 60-HOUR COURSE:

- \$495 (14 days prior to course)  
 \$520 (within 14 days of course)

#### 30-HOUR COURSE:

- \$295 (14 days prior to course)  
 \$320 (within 14 days of course)

#### Select one:

- Tuesdays  
 Thursdays

NOTE: Walk-ins will be accommodated on a space available basis and incur an additional \$25 fee.

- Check Enclosed (made payable to CAR)

MasterCard       Visa       Amex      Amount \$ \_\_\_\_\_

Card # \_\_\_\_\_ Exp. \_\_\_\_\_

V Code \_\_\_\_\_ (last 3 digits on back of card for Visa/MC or 4 digits on front of AMEX)

**Credit Card Billing Address:** \_\_\_\_\_

(Please make sure the billing address you give is the one where your credit card bill is sent.)

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Signature: \_\_\_\_\_

Send your registration to the attention of Abby Krist:

**FAX:** (860) 290-6615 **MAIL:** CAR, 111 Founders Plaza, Suite 1101, East Hartford, CT 06108

If you have any questions contact the Member Services Department at 1-800-335-4862.

A confirmation with directions will be sent to you via e-mail approximately one week before the course is scheduled to begin.