

# STAFF CONTACTS

**Robert J. Kennedy, Jr.**  
Executive Vice President  
kennedyr@ctrealtor.com - Ext. 302

**Timothy J. Calnen**  
Vice President of Government Affairs  
calnent@ctrealtor.com - Ext. 305

**Lisa Governale**  
Vice President of Communications/Technology  
governal@ctrealtor.com - Ext. 307

**Eugene A. Marconi**  
General Counsel  
marconie@ctrealtor.com - Ext. 306

**Beth Mecteau**  
Director of Executive & Member Programs  
mecteaub@ctrealtor.com - Ext. 301

**Gina Ballard**  
Accounting/Office Manager  
ballardg@ctrealtor.com - Ext. 312

**Judith I. Johannsen**  
Assistant Counsel  
johannsen@ctrealtor.com - Ext. 303

**Marcia Leclerc**  
Member Programs Coordinator  
leclercm@ctrealtor.com - Ext. 317

**Kerri Lopa**  
Membership & Technology Administrator  
lopak@ctrealtor.com - Ext. 314

**Karen P. Malenfant**  
Legal Affairs Paralegal  
malenfant@ctrealtor.com - Ext. 309

**Alison McGuigan**  
Executive Programs Coordinator  
mcguigana@ctrealtor.com - Ext. 318

**Brett Moody**  
Member Programs Assistant  
moodyb@ctrealtor.com - Ext. 308

**Meredith Olints**  
Marketing & Communications Specialist  
olintsm@ctrealtor.com - Ext. 313

**David F. Pendry**  
Communications Coordinator  
pendrysd@ctrealtor.com - Ext. 310

**Holly Reed**  
Political Fundraising Assistant  
reedh@ctrealtor.com - Ext. 304

**Mary-Ann Roczynski**  
Receptionist/Government Affairs Assistant  
roczynsm@ctrealtor.com - Ext. 300



CONNECTICUT ASSOCIATION OF  
**REALTORS**® INC.

The purpose of the Connecticut Association of REALTORS®, Inc. is to enhance the ability of its members to conduct their business successfully while maintaining the preservation of private property rights.

# Connecticut Association of REALTORS®, Inc. - Membership Reference Guide

Visit [www.ctrealtor.com](http://www.ctrealtor.com) for more information on any of CAR's programs.

The Connecticut Association of REALTORS®, Inc. is Connecticut's largest professional trade Association representing over 17,000 real estate professionals engaged in all aspects of the real estate business. Founded in 1920, CAR is dedicated to enhancing the ability of its members to conduct their business successfully while maintaining the preservation of private property rights. Use of the term "REALTOR" is exclusive to the members of the REALTOR® Association and signifies their allegiance to a strict Code of Ethics.

Here are some of the programs and services CAR offers its members:

## **CAR's Website: [www.ctrealtor.com](http://www.ctrealtor.com)**

The members section of CAR's website includes legal forms, contracts, information on special events/programs, rosters/directories, industry news, housing statistics, REALTOR® tools, tips and safety information, housing opportunity resources along with other pertinent information. The public side of the website includes the advantages to using a REALTOR®, how to locate and choose a CT REALTOR®, information for buyers and sellers, a real estate dictionary (in English and Spanish), information on how to become a REALTOR® and much more.

## **Legal Hotline: 1-800-335-4862**

CAR's Legal Hotline provides access to free legal information to CAR members through CAR's staff attorneys Monday through Friday, 9 a.m. to 5 p.m. CAR's General and Assistant Counsel also assist members by visiting firms and local Boards to answer questions and discuss topics of interest. Visit the legal section on the member's side of our website for forms, commonly asked questions from the Legal Hotline and additional legal resources.

## **Legislative Efforts**

CAR has a lobbying team representing REALTORS® at the State Capitol. This team lobbies both the legislative and executive

branches to protect the interests of both property owners and REALTORS®. REALTOR volunteers, assisted by CAR staff, formulate positions on bills and regulations affecting the business. CAR holds an annual REALTORS® at the Capitol event where members meet with their legislators to discuss bills affecting the real estate industry. Legislative alerts and calls-to-action are produced to mobilize both the membership and public when needed. Visit the legislative/regulatory section on the member's side of our website to view additional information regarding CAR's grassroots efforts.

## **Education**

CAR offers numerous education programs including GRI (Graduate REALTOR® Institute), Appraisal, SRES (Senior Real Estate Specialist), and NAR's Green Designation. Both traditional classroom and online courses are available to assist you in obtaining designations, CE credit or increasing your business/industry knowledge and expertise. Visit the education section of our website for a complete guide of available courses.

## **Public Affairs**

CAR's issues advocacy efforts include developing strategies and marketing initiatives to advocate REALTOR® positions

to the public and legislators when dealing with issues that affect home-ownership such as the additional conveyance taxes. Visit the legislative/regulatory section on the member's side of our website to learn more about CAR's issues advocacy efforts and to access CAR's Legislative Action Center (an easy way to contact your state and federal legislators and Congressmen).

## **Publications**

CAR keeps all members informed via email with industry, education, legislative news, special programs/events, member benefits and more. The "LandLaw", a monthly electronic publication from CAR's Legal Department, includes important legal information and addresses popular questions received through CAR's Legal Hotline. CAR also produces the "Environmental Hazards in the Home - A Guide for Homeowners, Homebuyers, Landlords & Tenants" along with two consumer booklets "Information for Homebuyers" and "A Guide for Property Owners Selling a Home". These booklets are available for download through the publications section on the member's side of our website.

## **International**

CAR provides a variety of International resources including a Foreign Language Directory listing REALTORS® from across CT who are fluent in a foreign language (over 50 languages represented) and a roster of Certified International Property Specialist (CIPS) designees from CT (as well as information on how to obtain the designation). The International section on the member's side of our website also includes International business tools such

as Buyer/Seller booklets and a Real Estate Glossary (both available in English/Spanish versions) and an informative PowerPoint presentation to help you better understand and service this growing market.

## **Member Benefits Program**

CAR members can take advantage of many discounts on products/services including health insurance, short-term disability insurance, long-term care, prescriptions, ZipForm® software, SafeShow protection products and LifeLock identity theft protection. CAR also offers the Raymond F. Gates, Jr. Memorial Scholarship program awarding scholarships to children and step-children of REALTORS® every year. Visit the member's side of our website for a current list of member benefits.

## **Award Programs**

CAR's annual Harry W. Wenz Good Neighbor Awards program recognizes REALTORS® who contribute a significant amount of time to volunteer activities and demonstrate extraordinary efforts to improve the quality of life in their community. CAR's annual REALTOR® of the Year program honors a State REALTOR® of the Year.

**For more information on any of the above programs, please contact the CAR office at 1-800-335-4862.**

